

MARY ALBRIGHT

Mary Albright is a strategic partner and consultant with Cheri Tree's BANKCODE. A multi-passionate entrepreneur, she has two other successful businesses. In certain circles, she's known as MacGyver Mary™. Inventive problem solving is her superpower.

Mary serves on the Board of Directors and is the Membership Director with NAWBO Minnesota, and is active with TeamWomenMN. She is an officer in the Civil Air Patrol, United States Air Force Auxiliary. Mary currently serves as the Deputy Commander for Cadets and Professional Development Officer for the Anoka Composite Squadron.



THE HUFFINGTON POST



TeamWomenMN
Grow With Us



NAWBO
MINNESOTA
National Association of Women Business Owners



"Why your prospects buy" is exponentially more important than "How you sell." Companies spend millions of dollars annually teaching their people how to sell, instead of investing in the only question that ever matters to the bottom line:

What you'll learn:

- Crack others' personality codes in less than 90 seconds
- Intro to Buy-ology: Why They Buy
- Connect quickly and on a deeper level with your prospects
- Communicate clearly and effectively in any situation
- Deliver memorable presentations that emphasize your core message
- Accelerate customer acquisition and increase retention
- Develop a highly trained sales force with a competitive advantage
- Expand your business and lead your teams to record success
- Maximize your influence and capitalize on your charisma

This session will unlock the secrets, the science, and the system to supercharge your sales and build solid relationships, personally and professionally.

PRAISE FOR MARY

Mary is engaging, dynamic and knowledgeable. She's clearly passionate about helping. I completely recommend her for individual coaching as well as group training. I'd definitely take her workshop at a conference.

*Marj Weir
Inventor, Prep N Serve*

Being a business owner and mother of 4 leaves me with very little time to self-reflect and learn more about my strengths and natural advantages. As part of my personal goals for the year I wanted to work with a business coach to help me better understand areas in my life that are successful and how to expand on those skills.

Mary was very accommodating to my schedule. She was captivating, excited and professional. She customized the training for me, and we discovered several opportunities that we easily turned into stronger strengths to help take my business to the next level.

I highly recommend working with Mary. The discoveries we uncovered have made a positive impact on my team and my company's bottom line.

*Marnie Ochs-Raleigh
CEO, Evolve Systems
President, NAWBO-MN*

For more information on Mary's presentation topics or to book her for your event, please contact her at:

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